

Customer Experiences

Good things come in three's, and that's certainly been the case with Wally Ingram's MAN trucks

It took some convincing by Wally Ingram's business partner to give MAN a go, but after purchasing his third MAN, Wally Ingram, owner of Ingram's Livestock is a definite fan of the MAN brand.

"At first I was a little sceptical about moving to MAN, but I've got to say, I'm now an absolute convert," Wally said.

Ingram's Livestock operates trucks from Wally's home base in Maffra, hauling cattle to Melbourne and Portland for both domestic and export markets. Wally's business partner Peter Symmons, runs a general freight business in Morwell, and between them they operate three MANs pulling B-Doubles.

"We've had a real good run out of the MANs which is why we've continued to keep buying them. We bought the first - a 480 - a couple of years ago, and then 12 months ago we bought a 530. And we purchased our latest 530 just six months ago," Wally said.

After 30 years in the business Wally doesn't drive much any more, but his drivers rave about the long distance comfort and performance the MANs provide. And on the odd occasion Wally does drive one of the MANs, he always comes away impressed.

"They're so comfortable that when I get out of it, and my drivers jump back in, I tell them that they should be paying me to drive the truck - not me paying them," Wally said with a laugh.

The retarder also comes in for special mention in relation to brake wear. "We took one of the trailers in to get the brakes re-adjusted and the service guy said, 'haven't you been using this trailer? - These brakes don't need adjusting they're fine.' This is all thanks to the excellent retarder which results in the trailer brakes hardly being used," Wally said.



"The automatic transmission also adds to the ease of driving, and significantly reduces driver fatigue," he added.

Wally has purchased all his MANs from Johan Middag of Patterson Cheney Truck Centre in Dandenong, and is very pleased with the service he has received during both the pre and post purchase process.

"Patterson Cheney has done a good job and been a good business partner," Wally said. The trucks are also serviced at Patterson Cheney which ensures that they are maintained to the manufacturer's specifications.

"I'll certainly be looking at MAN and Patterson Cheney when it comes to my next truck purchase," Wally said.

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— Wally Ingram